

# Marrakech Task Force on Sustainable Public Procurement

## New Zealand experience

**Christopher Browne - Director  
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# Why do SPP?



# Why is SPP an issue for NZ?

- Balanced approach to procurement
- Whole life cost thinking
- Effective use of resources
- Essential part of good procurement



# Approach

## Procurement Reform

# Approach

- Initiated procurement reform:
  - Cost savings
  - Capacity and capability
  - Business participation
  - Governance, oversight, accountability
- Integrated and used MTF material
- Practical actions to improve practice

# Key actions

## Making reform happen



# Key actions

- Clear Cabinet direction
- Subsidised training/education
- Practical, plain English tools/support
- All-of-Government (AoG) contracts
  - Cost savings
  - Improve sustainability
  - Target common products



# The Results

Staying in the Black!

# Main results

- First four AoG contracts implemented
- Increased, in-built sustainability
- \$115 million cost out (from \$860m base)
- Policy to practice
- Trained 280 people in MTF principles
- Procurement is an opportunity, not a barrier

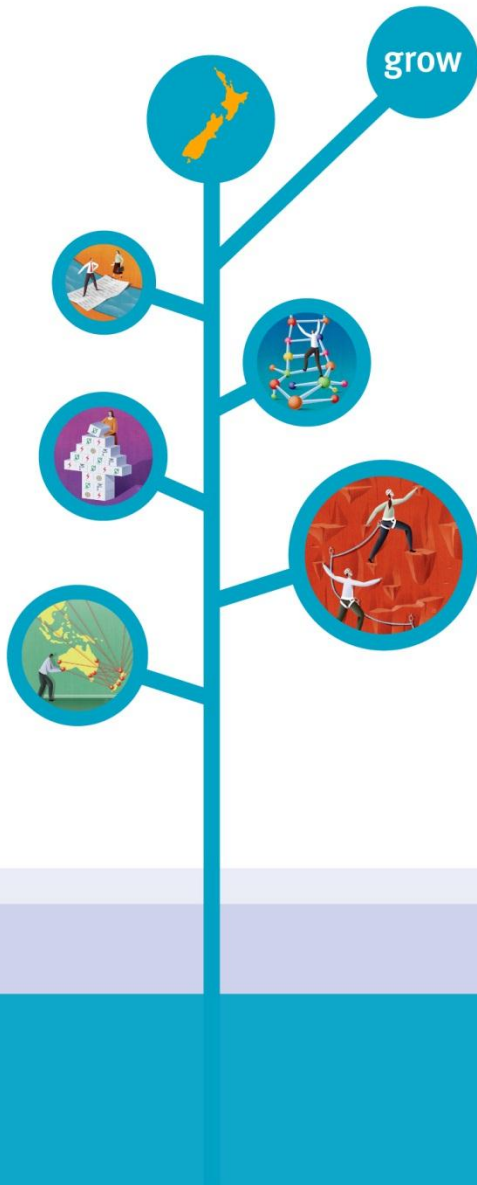


# Reflections

What did we learn?

# Conclusions

- SPP is part of wider reform
- Target quick win areas
- Use leverage to drive change
- \$ savings are oxygen of reform
- Policy does not always mean practice
- MTF approach instrumental



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