Marrakech Task Force on Sustainable Public Procurement

New Zealand experience

Christopher Browne - Director Government Procurement Solutions
Why do SPP?
Why is SPP an issue for NZ?

- Balanced approach to procurement
- Whole life cost thinking
- Effective use of resources
- Essential part of good procurement
Approach
Procurement Reform
Approach

• Initiated procurement reform:
  – Cost savings
  – Capacity and capability
  – Business participation
  – Governance, oversight, accountability

• Integrated and used MTF material

• Practical actions to improve practice
Key actions
Making reform happen
Key actions

• Clear Cabinet direction
• Subsidised training/education
• Practical, plain English tools/support
• All-of-Government (AoG) contracts
  – Cost savings
  – Improve sustainability
  – Target common products
The Results
Staying in the Black!
Main results

• First four AoG contracts implemented
• Increased, in-built sustainability
• $115 million cost out (from $860m base)
• Policy to practice
• Trained 280 people in MTF principles
• Procurement is an opportunity, not a barrier
Reflections
What did we learn?
Conclusions

- SPP is part of wider reform
- Target quick win areas
- Use leverage to drive change
- $ savings are oxygen of reform
- Policy does not always mean practice
- MTF approach instrumental
Marrakech Task Force on Sustainable Public Procurement

New Zealand experience

Christopher Browne - Director
Government Procurement Solutions